

FEDERAL ACQUISITION SERVICE - AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST



ALEX-ALTERNATIVE EXPERTS, LLC

3600 POINTE CENTER COURT, SUITE 240

DUMFRIES, VA 22026

(P) 703-502-9700 / (F) 703-502-9705

WWW.ALEXINC.COM

ALEX-Alternative Experts, LLC is an SBA 8(a) Certified Small Disadvantaged Business

Schedule 00CORP: Professional Services Schedule (PSS)

Contract Number: 47QRAA18D003Y

- SIN 871 1: Strategic Planning for Technology Programs/Activities**
- SIN 871 2: Concept Development and Requirements Analysis**
- SIN 871 6: Acquisition and Life Cycle Management**

Contract Period: January 26, 2018 through January 25, 2023

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On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

CORPORATE INFORMATION

Points of Contact:

Monica Joseph – CEO
(p) 703-547-1652 / (f) 703-502-9335
mjoseph@alexinc.com

Sarah Holman – Contracts Manager
(p) 703-547-1665 / (f) 703-502-9335
sholman@alexinc.com

Orders: gsaorders@alexinc.com

Business Information:

FED ID#: 65-1306516
DUNS #: 800579554
CAGE Code: 0LAR5
Facility Security Clearance: Top Secret

Certifications:

- SBA 8(a) Certified Small Disadvantaged Business
- Minority Owned Business (Hispanic American)
- Woman Owned Small Business

CUSTOMER INFORMATION

1.a	Awarded SINS	SIN 871 1 and 871-RC: Strategic Planning for Technology Programs/Activities SIN 871 2 and 871 2RC: Concept Development and Requirements Analysis SIN 871 6 and SIN 871 6RC: Acquisition and Life Cycle Management
1.b	Identification of the lowest priced model number and price for each SIN	Please reference “Labor Categories and Pricing” on page 5
1.c	Labor Category Descriptions	Please reference “Labor Category Descriptions” section
2	Maximum Order	\$1,000,000.00
3	Minimum Order	\$100.00
4	Geographic Coverage	48 contiguous States, Washington, DC and Alaska
5	Point(s) of Production	Dumfries, VA 22026
6	Discounts	Government net prices (discounts already deducted). Refer to attached Pricelist
7	Quantity Discounts	None
8	Prompt Payment Terms	0%, Net 30 Days
9.a	Government Purchase Cards	Government purchase cards are accepted at or below the micro-purchase threshold.
9.b	Government Purchase Cards	Government purchase cards are not accepted above the micro-purchase threshold.
10	Foreign Items	N/A
11.a	Time of Delivery	Contact Contractor
11.b	Expedited Delivery	Contact Contractor
11.c	Overnight and 2-day delivery	Contact Contractor
11.d	Urgent Requirements	Contact Contractor
12	FOB Terms	Destination
13.a	Ordering Address	ALEX-Alternative Experts, LLC 3600 Pointe Center Court, Suite 240

Dumfries, VA 22026

gsaorders@alexinc.com

13.b	Ordering Procedures	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14	Payment Address	ALEX-Alternative Experts, LLC P.O. Box 434 Marshall, VA 20116
15	Warranty Provisions	Standard Commercial Warranty
16	Export packing charges	N/A
17	Terms and conditions of rental, maintenance, and repair	N/A
18	Terms and conditions of installation	N/A
19	Terms and conditions of repair parts	N/A
19.a	Terms and conditions for any other services	N/A
20	List of service and distribution points	N/A
21	List of participating dealers	N/A
22	Preventive maintenance	N/A
22.a	Special attributes	N/A
22.b	Section 508	N/A
23	Data Universal Number System (DUNS) number	800579554
24	SAM Registration	ALEX- Alternative Experts, LLC maintains an active and current registration in www.SAM.gov .
27	Uncompensated Overtime	Not used

LABOR CATEGORY PRICING								
Item	SIN	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
1	871-1, 872-2, 871-6	Administration / Clerical - Senior*	Both	\$55.83	\$56.83	\$57.86	\$58.90	\$59.96
2	871-1, 872-2, 871-6	Program Analyst Level 1	Both	\$66.13	\$67.32	\$68.53	\$69.77	\$71.02
3	871-1, 872-2, 871-6	Program Analyst Level 2	Both	\$79.19	\$80.62	\$82.07	\$83.54	\$85.05
4	871-1, 872-2, 871-6	Program Analyst Level 3	Both	\$110.66	\$112.65	\$114.68	\$116.74	\$118.85
5	871-1, 872-2, 871-6	Program Analyst Level 4	Both	\$122.42	\$124.62	\$126.87	\$129.15	\$131.48
6	871-1, 872-2, 871-6	Database Architect	Both	\$88.02	\$89.60	\$91.22	\$92.86	\$94.53
7	871-1, 872-2, 871-6	Database Engineer	Both	\$94.11	\$95.81	\$97.53	\$99.29	\$101.07
8	871-1, 872-2, 871-6	Engineer - Level 1	Both	\$64.72	\$65.88	\$67.07	\$68.28	\$69.51
9	871-1, 872-2, 871-6	Engineer - Level 2	Both	\$95.21	\$96.92	\$98.67	\$100.44	\$102.25
10	871-1, 872-2, 871-6	Engineering Management Analyst	Both	\$115.32	\$117.40	\$119.51	\$121.66	\$123.85
11	871-1, 872-2, 871-6	Scientist - Level 1	Both	\$57.71	\$58.75	\$59.81	\$60.88	\$61.98
12	871-1, 872-2, 871-6	Scientist - Level 2	Both	\$92.07	\$93.73	\$95.41	\$97.13	\$98.88
13	871-1, 872-2, 871-6	Scientist - Level 3	Both	\$134.60	\$137.02	\$139.49	\$142.00	\$144.56
14	871-1, 872-2, 871-6	Subject Matter Expert - Level 3	Both	\$155.43	\$158.23	\$161.08	\$163.98	\$166.93
15	871-1, 872-2, 871-6	Subject Matter Expert - Principal	Both	\$137.73	\$140.21	\$142.73	\$145.30	\$147.92
16	871-1, 872-2, 871-6	Subject Matter Expert - Senior	Both	\$105.51	\$107.41	\$109.34	\$111.31	\$113.31

* Prices Shown Herein are Net (discount deducted)

Service Contract Act (SCA) Matrix		
SCA Eligible Labor Category	SCA Equivalent code title	wage determination no.
Administration/Clerical – Sr.	01020 Administrative Assistant	2015-4281

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

LABOR CATEGORY DESCRIPTIONS

JOB TITLE: Administration/Clerical – Sr.

Functional Responsibility: Responsible for performing secretarial, clerical, and administrative support to technical and engineering staff. Completes tasks in a timely manner by following organization and department procedures. Maintains and updates filing, inventory, mailing, and database systems, either manually or using a computer. Under general supervision, performs all jobs; including the most complex. Works on assignments that are semi-routine in nature, but recognizes the need for occasional deviation from accepted practices. Work is checked since errors may cause delay or expense. May assist and train less experienced personnel.

Minimum Education and Years of Experience: High School diploma and 2 years of experience.

JOB TITLE: Program Analyst – Level 1

Functional Responsibility: Provides executive administrative support, objective advice, expertise and specialized skills in support of large complex engineering programs and the government officials/directorate overseeing them. Primarily focused with the strategy, structure, funding, management and operations of the program or Directorate. Generally, has expertise in several areas such as engineering, financial analysis, budget formulation, systems acquisition, appropriation funding, committee oversight, logistics, internal controls, workforce planning, policy development, legislative analysis, strategic planning, conference organizing. Prepares and updates operating plans, financials and budgets; coordinates with product managers, prime contractors, departments and government agencies as required. Develops single or multiple effort project plans incorporating the project variables. Performs re-forecasts of project variables, as necessary, throughout project. Identifies and facilitates resolution of operational issues. Generates position papers on broad issues affecting the program. Prepares briefings and reviews package for government officials in preparation for testimony to Congress. Monitors program obligations and expenditures, identifies those not meeting benchmarks and prepares responses to address deficiencies. Tracks, analyzes and distributes program budget controls and emergent funding execution documents and procurement requests. Coordinates weekly tracker and action items for the official's tickler/action items with various department heads and subject matter experts to close out items. Serves as an engineering consultant and support specialist and may have management responsibilities for staff. Recognized as an emerging authority who applies extensive scientific, technical and engineering expertise. Develops technical solutions to complex problems. Exercises considerable latitude in determining objectives and approaches to assignment.

Minimum Education and Years of Experience: Bachelor's degree with 8 years of experience.

JOB TITLE: Program Analyst – Level 2

Functional Responsibility: Provides executive administrative support, objective advice, expertise and specialized skills in support of large complex engineering programs and the government officials/directorate overseeing them. Primarily focused with the strategy, structure, funding, management and operations of the program or Directorate. Generally, has expertise in several areas such as engineering, financial analysis, budget formulation, systems acquisition, appropriation funding, committee oversight, logistics, internal controls, workforce planning, policy development, legislative analysis, strategic planning, conference organizing. Prepares and updates operating plans, financials and budgets; coordinates with product managers, prime contractors, departments and government agencies as required. Develops single or multiple effort project plans incorporating the project variables. Performs re-forecasts of project variables as necessary throughout project. Identifies and facilitates resolution of operational issues. Generates position papers on broad issues affecting the program. Prepares briefings and reviews package for government officials in preparation for testimony to Congress. Monitors program obligations and expenditures, identifies those not meeting benchmarks and prepares responses to address deficiencies. Tracks, analyzes and distributes program budget controls and emergent funding execution documents and procurement requests. Coordinate weekly tracker and action items for the official's tickler/action items with various department heads and subject matter experts to close out items. Serves as senior-level consultant and support specialist and may have management responsibilities for staff.

Recognized authority within the Company and works on unusually complex technical problems and provides solutions which are highly innovative. Determines and pursues courses of action necessary to obtain desired results.

Minimum Education and Years of Experience: Bachelor's degree with 10 years of experience.

JOB TITLE: Program Analyst – Level 3

Functional Responsibility: Provides executive administrative support, objective advice, expertise and specialized skills in support of large complex engineering programs and the government officials/directorate overseeing them. Primarily focused with the strategy, structure, funding, management and operations of the program or Directorate. Generally, has expertise in several areas such as engineering, financial analysis, budget formulation, systems acquisition, appropriation funding, committee oversight, logistics, internal controls, workforce planning, policy development, legislative analysis, strategic planning, conference organizing. Prepares and updates operating plans, financials and budgets; coordinates with product managers, prime contractors, departments and government agencies as required. Develops single or multiple effort project plans incorporating the project variables. Performs re-forecasts of project variables as necessary throughout project. Identifies and facilitates resolution of operational issues. Generates position papers on broad issues affecting the program. Prepares briefings and reviews package for government officials in preparation for testimony to Congress. Monitors program obligations and expenditures, identifies those not meeting benchmarks and prepares responses to address deficiencies. Tracks, analyzes and distributes program budget controls and emergent funding execution documents and procurement requests. Coordinates weekly tracker and action items for the official's tickler/action items with various department heads and subject matter experts to close out items. Serve as senior-level consultant and support specialist and may have management responsibilities for staff. Recognized expert within the Company, who designs, researches and develops highly advanced technological, scientific and engineering applications.

Minimum Education and Years of Experience: Bachelor's degree with 12 years of experience.

JOB TITLE: Program Analyst – Level 4

Functional Responsibility: Provides executive administrative support, objective advice, expertise and specialized skills in support of large complex engineering programs and the government officials/directorate overseeing them. Primarily focus with the strategy, structure, funding, management and operations of the program or Directorate. Generally, has expertise in several areas such as engineering, financial analysis, budget formulation, systems acquisition, appropriation funding, committee oversight, logistics, internal controls, workforce planning, policy development, legislative analysis, strategic planning, conference organizing. Prepares and updates operating plans, financials and budgets; coordinates with product managers, prime contractors, departments and government agencies as required. Develops single or multiple effort project plans incorporating the project variables. Perform re-forecasts of project variables as necessary throughout project. Identifies and facilitates resolution of operational issues. Generate position papers on broad issues affecting the program. Prepares briefings and reviews package for government officials in preparation for testimony to Congress. Monitors program obligations and expenditures, identifies those not meeting benchmarks and prepares responses to address deficiencies. Tracks, analyzes and distributes program budget controls and emergent funding execution documents and procurement requests. Coordinate weekly tracker and action items for the official's tickler/action items with various department heads and subject matter experts to close out items. Serve as senior-level consultant and support specialist and may have management responsibilities for staff.

Recognized as an industry specialist with technical insight in multiple fields such as engineering and technical disciplines. Complexity of work is state of the art and may be new to the Company and to the industry. Serve as consultant to the business unit in long-range planning concerning new or projected areas of technological research and advancements.

Minimum Education and Years of Experience: Bachelor's degree with 16 years of experience.

JOB TITLE: Database Architect

Functional Responsibility: Responsible for data design, database architecture, metadata and repository creation. Provides technical and engineering consulting in the definition, design, and creation of a database environment. Advises applications development staff and users on data-based solutions to business problems, data architectures, data base management system facilities and capabilities, and the operation and tuning of databases. Coordinates the data administration technical function for data warehouse, data mart, and business intelligence development and maintenance. Monitors databases to ensure accurate and appropriate use of data and is responsible for quality control of the database activities. Plans the technical transitions between development, testing, and production phases of the workplace. Performs data warehouse design and construction. Codes and documents scripts and stored procedures. Develop appropriate programs and systems documentation. Assist with metadata repository management. Prepares and implements data verification and testing methods for the data warehouse and may be assigned responsibility for the management of the function, including associated staff.

Career level with a complete understanding and wide application of technical principles, theories and concepts. Working under only general direction, provides technical solutions to a wide range of difficult problems. Independently determines and develops approach to solutions.

Minimum Education and Years of Experience: Bachelor's degree with 5 years of experience.

JOB TITLE: Database Engineer

Functional Responsibility: Implements and optimizes the computerized database systems that support the Company's or client's ability to function on a daily basis. Implements and maintains smooth operation and physical design of databases. Conducts performance tuning of indexes and databases in general. Reviews database design and integration of systems, provides backup recovery and makes recommendations regarding enhancements and/or improvements. Maintains security and integrity controls. Formulates policies, procedures, and standards relating to database management, and monitors transaction activity and utilization. May develop stored procedures and/or triggers. Administers a variety of database systems, such as Microsoft SQL Server, and other Database Management Systems (DBMS). Develops and enforces database administration and user standards and procedures; audits, modifies, and amends data in systems using SQL commands. Oversees the scheduling of database projects, database and transaction log backups, notifications, and database replication between multiple SQL Servers and remote sites. Assists Database Designers/Information System Analysts in the development and creation of SQL and Web-based databases and database systems. Reviews technical designs, reports, documentation, and other materials produced by staff; creates and maintains high-level reporting systems using products such as Crystal Reports; researches and implements new database and online technology.

Career level with a complete understanding and wide application of technical and engineering principles, theories and concepts. Working under only general direction, provides technical solutions to a wide range of difficult problems. Independently determines and develops approach to solutions.

Minimum Education and Years of Experience: Bachelor's degree with 5 years of experience.

JOB TITLE: Engineer – Level 1

Functional Responsibility: Serves as an engineering consultant and technical expert on mission-critical infrastructure, systems, and equipment. Applies professional knowledge of scientific and engineering concepts, principles, phenomena and relationships to: assess specific requirements, delineate appropriately engineered designs, and develop preliminary and final design plans, engineering specifications, cost estimates and procurement packages in support of the operation, preventive maintenance and repair of mechanical, electrical,

plumbing, utility and mission critical systems and equipment. Specifies functional requirements, designs and tests components, analyzes designs, and integrates components. Evaluates overall design effectiveness, cost, reliability, and safety. Designs, analyzes, configures, tests and troubleshoots systems, as well as providing project engineering/program management support, development and evaluation support and/or engineering/life cycle support of a complex nature in a narrow area of specification. Conducts surveys and investigations at project sites to secure necessary data prior to initiating design work.

Experienced with frequent use and application of technical and engineering standards, principles and theories. Works under general supervision, providing solutions to technical problems of moderate scope/complexity.

Minimum Education and Years of Experience: Bachelor's degree with 2 years of experience.

JOB TITLE: Engineer – Level 2

Functional Responsibility: Serves as an engineering consultant and technical expert on mission-critical infrastructure, systems, and equipment. Applies professional knowledge of scientific and engineering concepts, principles, phenomena and relationships to: assess specific requirements, delineate appropriately engineered designs, and develop preliminary and final design plans, engineering specifications, cost estimates and procurement packages in support of the operation, preventive maintenance and repair of mechanical, electrical, plumbing, utility and mission critical systems and equipment. Specifies functional requirements, designs and tests components, analyzes designs, and integrates components. Evaluates overall design effectiveness, cost, reliability, and safety. Designs, analyzes, configures, tests and troubleshoots systems, as well as providing project engineering/program management support, development and evaluation support and/or engineering/life cycle support of a complex nature in a narrow area of specification. Conducts surveys and investigations at project sites to secure necessary data prior to initiating design work.

Considered an emerging authority, who applies extensive technical and engineering expertise. Develop technical solutions to complex problems. Exercises considerable latitude in determining objectives and approaches to assignment.

Minimum Education and Years of Experience: Bachelor's degree with 8 years of experience

JOB TITLE: Engineering Management Analyst

Functional Responsibility: Performs a variety of project administration support services involving data review, reporting, project coordination, budget review, and other related duties in support of the Project/Program Manager. Provides support to the Project/Program Manager in planning, managing, and monitoring projects through its life cycle. Works on overall project planning through reporting on project schedules and deliverables. Briefs management on status of action items and metrics to track contract performance. Coordinates projects; develops system for data collection, reporting criteria and records; researches and compiles statistics and data for projects; may assist in writing narratives for reports. Monitors project timeline; tracks document submissions; creates, monitors and maintains audit files. Identifies, communicates and resolves risks. Identifies and resolves issues to eliminate or mitigate the occurrence of consequences that may impact the success of the project. For program compliance, designs and implements procedures to fulfill project objectives and criteria; may prepare memorandums; works with agencies to resolve concerns and issues. Prepares monthly variance reports with associated footnotes. Evaluates and monitors the performance and efficiency of programs to ensure that program implementation is on target.

Recognized as an authority within the company. Works on unusually complex technical and engineering problems and provides solutions which are highly innovative. Determines and pursues courses of action necessary to obtain desired results.

Minimum Education and Years of Experience: Bachelor's degree with 10 years of experience.

JOB TITLE: Scientist – Level 1

Functional Responsibility: This job is for experienced scientists in one of the technical, science or analytical fields, who has gained substantial experience in, but not limited to, supporting large projects related to the individual subject matter expertise. Relevant experience includes, but is not limited to, experience in supporting large projects related to the individual's subject matter expertise. These senior personnel are experts in a field of study and research, including, but not limited to engineering, physics, nuclear science, aerospace, advanced information processing, weapons science, intelligence, and with a number of years of experience. Has some experience as a leader and Project Manager. Prepares and delivers presentations to colleagues, subordinates, and government representatives. Assures the proper use of current or requested programming, testing and documentation techniques. They produce and/or review substantive and/or complex documentation reflecting detailed knowledge of areas as identified in the statement of work.

Recognized expert within the company, who designs, researches and develops highly advanced applications, which may result in new product/business opportunities for the company. Leads efforts to capture new business through technical work and capability briefings.

Minimum Education and Years of Experience: Bachelor's degree with 12 years of experience.

JOB TITLE: Scientist – Level 2

Functional Responsibility: This job is for experienced scientists in one of the technical, science or analytical fields, who has gained substantial experience in, but not limited to, supporting large projects related to the individual subject matter expertise. Relevant experience includes, but is not limited to, experience in supporting large projects related to the individuals' subject matter expertise. These senior personnel are experts in a field of study and research, including, but not limited to engineering, physics, nuclear science, aerospace, advanced information processing, weapons science, intelligence, and with a number of years of experience. Has some experience as a leader and Project Manager. Prepares and delivers presentations to colleagues, subordinates, and government representatives. Assures the proper use of current or requested programming, testing and documentation techniques. They produce and/or review substantive and/or complex documentation reflecting detailed knowledge of areas as identified in the statement of work.

Recognized as an industry specialist with technical insight in multiple fields and disciplines. Complexity of work is state of the art and may be new to the company and to the industry. Serves as consultant to the business unit in long-range planning concerning new or projected areas of technological research and advancements.

Minimum Education and Years of Experience: Bachelor's degree with 16 years of experience.

JOB TITLE: Scientist – Level 3

Functional Responsibility: This job is for experienced scientists in one of the technical, science or analytical fields, who has gained substantial experience in, but not limited to, supporting large projects related to the individual subject matter expertise. Relevant experience includes, but is not limited to, experience in supporting large projects related to the individuals' subject matter expertise. These senior personnel are experts in a field of study and research, including, but not limited to engineering, physics, nuclear science, aerospace, advanced information processing, weapons science, intelligence, and with a number of years of experience. Has some experience as a leader and Project Manager. Prepares and delivers presentations to colleagues, subordinates, and government representatives. Assures the proper use of current or requested programming, testing and documentation techniques. They produce and/or review substantive and/or complex documentation reflecting detailed knowledge of areas as identified in the statement of work.

Recognized industry authority with advanced technical insight in multiple fields and disciplines. Complexity of work is state of the art and new to the Company and to the industry. Serve as consultant to top management in long-

range planning concerning new or projected areas of technological research and advancements.

Minimum Education and Years of Experience: Bachelor's degree with 18 years of experience.

JOB TITLE: Subject Matter Expert – Level 3

Functional Responsibility: Works as a consulting team member or an individual consultant providing objective advice, expertise and specialized skills in, but not limited to, supporting **scientific, technological, and engineering** projects related to the individual's subject matter expertise. These senior employees are considered experts in a functional domain (e.g., large scale enterprise solutions, acquisition, industry, client, finance, organizational development, etc.) with a number of years of experience. SMEs prepare and deliver presentations to colleagues, subordinates, commercial clients and government representatives. Assures the proper use of current or requested programming, testing and documentation techniques. Produces and/or reviews documentation and reports reflecting knowledge of areas as identified in the statement of work. Generally, employees assigned to this job are very senior level individual contributors, but may have supervisory responsibilities.

Recognized as an industry authority with advanced technical insight in multiple fields and disciplines. Complexity of work is state of the art and new to the company and to the industry. Serves as consultant to top management in long-range planning concerning new or projected areas of technological research and advancements.

Minimum Education and Years of Experience: Bachelor's degree with 18 years of experience.

JOB TITLE: Subject Matter Expert – Principal

Functional Responsibility: Works as a consulting team member or an individual consultant providing objective advice, expertise and specialized skills in, but not limited to, supporting **scientific, technological, and engineering** projects related to the individual's subject matter expertise. These senior employees are considered experts in a functional domain (e.g., large scale enterprise solutions, acquisition, industry, client, finance, organizational development, etc.) with a number of years of experience. SMEs prepare and deliver presentations to colleagues, subordinates, commercial clients and government representatives. Assures the proper use of current or requested programming, testing and documentation techniques. Produces and/or reviews documentation and reports reflecting knowledge of areas as identified in the statement of work. Generally, employees assigned to this job are very senior level individual contributors, but may have supervisory responsibilities.

Recognized industry specialist with technical insight in multiple fields and disciplines. Complexity of work is state of the art and may be new to the company and to the industry. Serves as consultant to the business unit in long-range planning concerning new or projected areas of technological research and advancements. Is instrumental in attracting/obtaining major new business.

Minimum Education and Years of Experience: Bachelor's degree with 16 years of experience.

JOB TITLE: Subject Matter Expert – Senior

Functional Responsibility: Works as a consulting team member or an individual consultant providing objective advice, expertise and specialized skills in, but not limited to, supporting **scientific, technological, and engineering** projects related to the individual's subject matter expertise. These senior employees are considered experts in a functional domain (e.g., large scale enterprise solutions, acquisition, industry, client, finance, organizational development, etc.) with a number of years of experience. SMEs prepare and deliver presentations to colleagues, subordinates, commercial clients and government representatives. Assures the proper use of current or requested programming, testing and documentation techniques. Produces and/or reviews documentation and reports reflecting knowledge of areas as identified in the statement of work. Generally, employees assigned to this job are very senior level individual contributors, but may have supervisory responsibilities.

Recognized expert within the company, who designs, researches and develops highly advanced applications, which

may result in new product/business opportunities for the company. Leads efforts to capture new business through technical work and capability briefings.

Minimum Education and Years of Experience: Bachelor's degree with 10 years of experience.

Experience Equivalency Table:

Labor Category	Min Education	Min Exp	PhD	Masters	Bachelors	Associate	High School
Administration / Clerical - Senior	High School	2	N/A	N/A	N/A	N/A	2
Program Analyst Level 1	Bachelor's	8	2	5	8	11	14
Program Analyst Level 2	Bachelor's	10	4	7	10	13	16
Program Analyst Level 3	Bachelor's	12	6	9	12	15	18
Program Analyst Level 4	Bachelor's	16	10	13	16	19	22
Database Architect	Bachelor's	5	2	2	5	8	11
Database Engineer	Bachelor's	5	2	2	5	N/A	N/A
Engineer - Level 1	Bachelor's	2	2	2	2	N/A	N/A
Engineer - Level 2	Bachelor's	8	2	5	8	N/A	N/A
Engineering Management Analyst	Bachelor's	10	4	7	10	N/A	N/A
Scientist - Level 1	Bachelor's	12	6	9	12	N/A	N/A
Scientist - Level 2	Bachelor's	16	10	13	16	N/A	N/A
Scientist - Level 3	Bachelor's	18	12	15	18	N/A	N/A
Subject Matter Expert - Level 3	Bachelor's	18	12	15	18	21	24
Subject Matter Expert - Principal	Bachelor's	16	10	13	16	19	22
Subject Matter Expert - Senior	Bachelor's	10	4	7	10	13	16